



SOFE-MD 13th Annual Career Development Seminar Agenda

Wednesday, September 7, 2011

8:30 AM - 9:00 AM	Welcome	Donald A. Crawley, CPA, CFE, President SOFE - Maryland Chapter	30
	Commissioner's Welcome	Therese M Goldsmith, Commissioner Maryland Insurance Administration	
9:00 AM - 10:00 AM	Medical Loss Ratio Updates	Lester C. Schott Invotex Randi Reichel Mitchell Williams	60
10:00 AM - 10:15 AM	Break (Beverage service provided)		
10:15 AM - 11:15 AM	State Insurance Regulation	Moira Campion Government Relations, NAIC, District of Columbia	60
11:15 AM - 12:15 PM	Lloyd's - Financial Security	Joseph Gunset - General Counsel Lloyd's America, Inc.	60
12:15 PM - 1:15 PM	Lunch (provided)		
1:15 PM - 2:15 PM	The Economy and the Insurance Industry	Steven Weisbart, Economist Insurance Information Institute	60
2:15 PM - 3:30 PM	Ethics - The Dark Side of the Success	John Borbi, President http://toughlessons.com/	75
3:30 PM - 3:45 PM	Break (snacks provided)		
3:45 PM - 5:00 PM	Solvency Modernization Initiative	Stephen T. Johnson, CPA, Deputy Commissioner Pennsylvania Insurance Department	75

CPE Minutes 420
CPE Hours 8.4

Thursday, September 8, 2011

8:30 AM	-	9:30 AM	Medical Malpractice Insurance	Beth Atwell, JD Vice President, Claims Adrienne Shraibman, RDH, JD Risk Mgmt. Specialist Medical Mutual Liability Ins. Society of MD	60
9:30 AM	-	10:30 AM	Ethics	Michael Runnels, Assistant Professor of Law and Social Responsibility Loyola University Maryland	60
10:30 AM	-	10:45 AM	Break (Beverage service provided)		
10:45 AM	-	12:00 PM	NAIC	Brian Webb, Health Policy Team Manager NAIC, District of Columbia	75
12:00 PM	-	1:00 PM	Lunch (provided)		
1:00 PM	-	2:15 PM	Investment	Alex Hart, Investment Specialist Maryland Insurance Administration	75
2:15 PM	-	3:15 PM	TeamMate Upgrades	Pamela Dill McCoy, Regional Director CCH TeamMate	60
3:15 PM	-	3:30 PM	Break (snacks provided)		
3:30 PM	-	4:45 PM	State of the Industry 2010	Jane Koenigsman, Life & Health Financial Analysis Manager National Association of Insurance Commissioners	75
				CPE Minutes	405
				CPE Hours	8.1

Friday, September 9, 2011

Financial Examination Track:

8:30 AM	-	9:20 AM	Risk Focus Exam Panel	Don Carbone, CFE, CIE, ARe, AIAF, ARC, MCM Carl Badean, CFE INS Dave Palmer, CFE L&E Lester Schott, CPA, CFE Invotex Pat Tracey, CFE RSM	50
9:20 AM	-	10:10 AM	Prospective Risk	Carl Badean, CFE INS	50
10:10 AM	-	10:25 AM	Break (Beverage service provided)		
10:25 AM	-	11:15 AM	Use of Specialists in Risk Focused Exams	Craig Moore, CFE RSM	50
11:15 AM	-	12:05 PM	Actuarial Scope and Risk Matrix Coordination	Mike Mayberry, FSA, MAAA L&E	50
				CPE Minutes	200
				CPE Hours	4

Financial Analysis Track:

8:30 AM	-	9:20 AM	Holding Company Model Act and Regulation	Jane Koenigsman, Life & Health Financial Analysis Manager National Association of Insurance Commissioners	50
9:20 AM	-	10:10 AM	Analysis Hot Topics	Jane Koenigsman, Life & Health Financial Analysis Manager National Association of Insurance Commissioners	50
10:10 AM	-	10:25 AM	Break (Beverage service provided)		
10:25AM	-	10:45 AM	Analysis Hot Topics (cont)	Jane Koenigsman, Life & Health Financial Analysis Manager National Association of Insurance Commissioners	20
10:45 AM	-	12:05 PM	Long-Term Topics Impacting Financial Analysis	Jane Koenigsman, Life & Health Financial Analysis Manager National Association of Insurance Commissioners	80

CPE Minutes 200
CPE Hours 4

Total CPE Minutes 1,025
Total CPE Hours 20.5